



YOUR HELLOWORLD FOR BUSINESS ADVANTAGE

TAKE CONTROL OF YOUR TRAVEL TODAY

 helloworld
FOR BUSINESS

WELCOME

helloworld for business is Australia's largest network of premium independently owned corporate travel agents and travel management companies.

A professional organisation of individual business owners who specialise in creating travel for the Australian business sector.

Membership of **helloworld for business** unlocks a world of benefits for Member's clients. The buying power along with state of art technology and support tools, enable travel management companies to deliver the best customised solution for their needs.

They look forward to working with you.

helloworldforbusiness.com.au



OUR MEMBERS ARE
BUSINESS OWNERS.
THEY UNDERSTAND.

OUR BUSINESS VALUES

PASSION FOR EXCELLENCE

At the core of every **helloworld for business** Member lies a passion for excellence. This determination to excel is reflected at every level of their business and across their core values.

PASSION FOR SERVICE

As devoted travellers of the world and commercially astute business executives, our Members enjoy the challenge of delivering exceptional business-to-business travel service, first time, every time.

RESPONSIVENESS

Being responsive to their customers' needs drives our Members each and every day. They have no business without travelling clients. Their systems and their people proactively identify opportunities to further enhance the support they provide to you. And if travel plans are disrupted, whether through natural or manmade events, their expertise and relationships mean their clients are able to resume their travel plans quickly and safely.

ENTREPRENEURIAL SPIRIT

Members want you to arrive at your destination on time, refreshed and hassle-free. Our Members' success is measured by their clients' satisfaction in the total travel solution they provide. They have built their success through being personally responsible for devising and delivering travel solutions that work for their clients and they look forward to doing just that for you and your organisation.

INDIVIDUALITY AND INTEGRITY

Our Members respect and harness the individuality of each client, employee and supplier and tailor their services accordingly. Integrity, respect and transparency frame every interaction with their customers.

LOOKING AFTER OUR CUSTOMERS

The Helloworld Limited Customer Charter and Consumer Protection Policy enshrine our determination to provide excellent customer service and support.



OUR BUSINESS MEMBERS

EXPERIENCED

WELL-
CONNECTED

DEDICATED

BUSINESS
PEOPLE

Partnering with a **helloworld for business** Member ensures you enjoy the many benefits of dealing with an experienced, professional corporate travel agency. Their dedicated team is ideally placed to help you maximise the value of your travel spend and boost your team's productivity.

helloworld for business is Australia's largest network of independent travel management companies. Its size and scale enables the Members to deliver best in market deals for you, whilst being small enough to know what matters.

As part of Australia's premier corporate network, their focus on innovation, excellence in service delivery and flawless customer support is reinforced by a network-wide investment in technology. The result is streamlined reporting, benchmarking and interaction, as well as enhanced travel risk management control.

As successful business owners and operators, they understand the value of support. Their commitment to you is to help you take control of your travel spend while optimising productivity for your team. They deliver value for money through identifying and implementing travel controls and solutions that work.

Their dedication to customer service underlines this support. Wherever and whenever you and your team need assistance or advice, they are able to help, supported by our powerful network of associations, alliances and relationships.



OUR MEMBERS HAVE BEEN
HELPING AUSTRALIAN
ORGANISATIONS SUCCEED
IN BUSINESS AROUND THE
WORLD FOR YEARS.

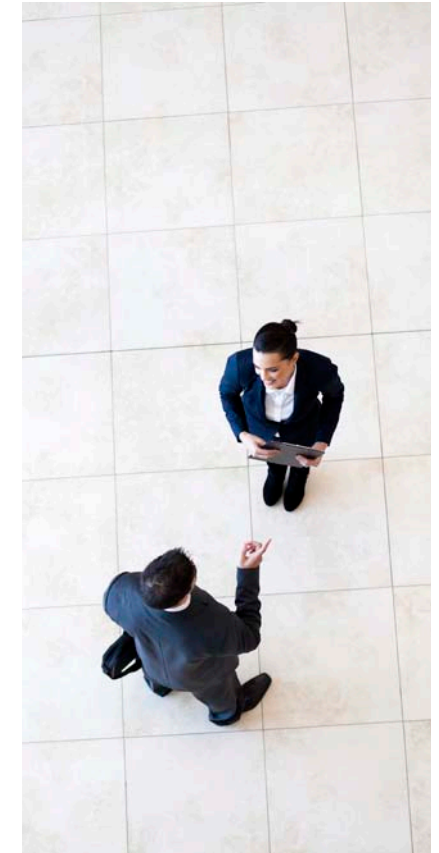
YOUR HELLOWORLD FOR BUSINESS ADVANTAGE

With flexible, dynamic businesses our Members focus on helping clients control their bottom line. Their clients are at the core of everything they do. Their focus 24/7, is on anticipating and meeting your needs.

This commitment to being client-centric drives every aspect of their business. It ensures they deliver travel solutions that work first time, every time.

YOU WILL ENJOY:

- Consultative account management from a highly experienced team
 - Access to negotiated corporate rates on air, hotels, car and other travel products
 - Online booking technology
 - Market leading expense and travel policy management
 - Detailed reporting
 - 24/7 support
 - Access to our market-leading portfolio of leisure travel services
 - Access to the travel essentials you need including insurance, foreign exchange, visa service and other travel products
-



**OUR MEMBERS
ARE SMALL WHERE
THEY NEED TO BE
SMALL, AND BIG
WHERE THEY NEED
TO BE BIG.**

RELATIONSHIPS WHICH BENEFIT YOU

COMPETITIVE RATES

As part of Australia's largest network of independent travel agents, **helloworld for business**' combined buying power means our Members' clients enjoy high quality products at very competitive prices.

helloworld for business offers Members a worldwide network of hotels and resorts, airline representation and travel wholesalers.

YOU WILL ENJOY:

- Competitive corporate rates across airlines
- Comprehensive hotel programs providing you with access to the best available unrestricted rates at over 33,000 hotels worldwide
- Essential travel product access at preferential rates including car rental, insurance, visa services and foreign exchange.

ONGOING INNOVATION IN TECHNOLOGY AND SERVICES

Continual investment in tools, technology and services drives innovation in new products, new reporting and easier ways of managing your travel. From multi-platform access to streamlining reporting and analysing spend, these initiatives are an invaluable asset to you.

YOU WILL BENEFIT FROM:

- Delivery of innovative travel technologies
- Benchmarking of service standards and offerings
- Business and travel insights
- Regular product training



ONGOING INNOVATION
SUPPORTED BY EXPERTISE,
ENTHUSIASM, PROFESSIONALISM
AND A POWERFUL NETWORK
OF SUPPORT WITH SIGNIFICANT
PURCHASING POWER - THAT'S
THE HELLOWORLD FOR
BUSINESS ADVANTAGE.

OUR STRATEGIC ALLIANCE WITH AMERICAN EXPRESS®

Our association with American Express delivers worldwide benefits. Distinct from its competitors, American Express is a global brand at the vanguard of travel, financial and business services. American Express delivers products globally for more than 65 million customers, including over a million customers in Australia.

AMERICAN EXPRESS MEMBERSHIP REWARDS

American Express Cardmembers can use their Membership Rewards points to pay for any travel booked through **helloworld for business** Members. Points can be redeemed to pay for any travel booking including the best available fare with any airline, prepaid hotel, car hire, holiday packages, taxes, travel insurance and service fees.



TRAVEL



LET OUR MEMBERS HELP
YOU TURN YOUR AMERICAN
EXPRESS MEMBERSHIP
REWARDS POINTS INTO
YOUR NEXT BUSINESS OR
LEISURE TRIP.

